

## Message Text

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45

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 CIAE-00 INR-10 NSAE-00 RSC-01

TRSE-00 DRC-01 /040 W

----- 117865

R 161325Z OCT 73

FM AMEMBASSY BUENOS AIRES

TO AMCONSUL RIO DE JANEIRO

INFO USDOC WASHDC

SECSTATE WASHDC 3941

UNCLAS BUENOS AIRES 7564

FOR CAHILL.

E.O. 11652: N/A

TAGS: BEXP, AR.

SUBJECT: EDP SOFTWARE TRADE MISSION.

1. THE EMBASSY RECOMMENDS THAT 2 OR 3 MEMBERS OF THE EDP SOFTWARE TRADE MISSION NOW IN RIO DE JANEIRO BE ENCOURAGED TO VISIT BUENOS AIRES UPON COMPLETION OF THE PROGRAM IN BRAZIL. THE PRESENT ARGENTINE MARKET FOR SOFTWARE IS PROBABLY NOT SO STRONG THAT THE ENTIRE MISSION SHOULD HAVE BEEN SCHEDULED TO VISIT ARGENTINA, BUT THERE ARE POSSIBILITIES THAT SOME OF THE MISSION PARTICIPANTS WOULD FIND WORTH INVESTIGATING - ESPECIALLY IN VIEW OF THE MINIMAL TIME AND EXPENSE REQUIRED TO EXTENDE THEIR TRIP TO BUENOS AIRES.

2. AN INTERESTING OPPORTUNITY INVOLVES THE CAJA NACIONAL DE AHORRO POSTAL (NATIONAL POSTAL SAVINGS SYSTEM) WHICH IS CURRENTLY CONSIDERING THE PURCHASE OF FINANCIAL, INVESTMENT, ACCOUNTING AND INVOICING SOFTWARE PACKAGES IN ORDER TO EXPAND PRESENT ACTIVITIES AND ADD NEW CUSTOMER-ORIENTED SERVICES. OTHER POTENTIALLY VALUABLE CUSTOMERS CAN ALSO BE IDENTIFIED BY THE EMBASSY.

3. BECAUSE OF THE SHORT LEAD TIME AVAILABLE, THE EMBASSY COULD  
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NOT MAKE ADEQUATE PREPARATIONS FOR MORE THAN ABOUT THREE

MEMBERS OF THE SOFTWARE TRADE MISSION. HOWEVER, WE WILL  
BE HAPPY TO PROVIDE ALL ASSISTANCE POSSIBLE TO WHOMEVER  
IS INTERESTED ENOUGH TO COME TO BUENOS AIRES.

4. PLEASE ADVISE ASAP.  
LODGE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 OCT 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION EB  
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**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** kelleyw0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 DEC 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <05-Dec-2001 by bryansd0>; APPROVED <20 FEB 2002 by kelleyw0>  
**Review Markings:**

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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EDP SOFTWARE TRADE MISSION.  
**TAGS:** BEXP, AR  
**To:** n/a  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005